

# Boston SECURITY

## INTEGRATION, LLC

*"Building Relationships One Customer at a Time"*

One of our latest projects...



When Earth Works was building their Corporate Headquarters in North Andover and needed to find a security vendor they could trust, they chose ...

**Boston Security Integration**

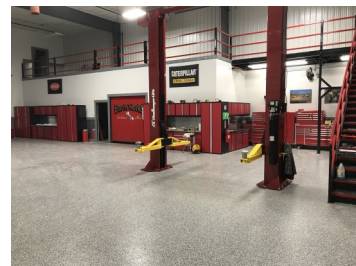
## Earth Works—North Andover, MA

It is without a doubt, Danny Gill's team at Earthworks are phenomenal when it comes to creating backyard resorts and helping his customer's dreams to come true. Danny holds his landscape team to the utmost in quality, attention to detail and promises his customer's a very pleasurable experience. When it came time to build his corporate office while functioning as the general contractor, these same high standards were a necessity.



Danny Gill's own vision of building his Corporate Office with additional retail space and garage space that could be leased to other contractors, soon became a reality. His dream of building a "top-notch" facility with amenities such as radiant floor heating, meticulously landscaped grounds, high tech security systems and a fantastic looking facility was held to the usual high standards.

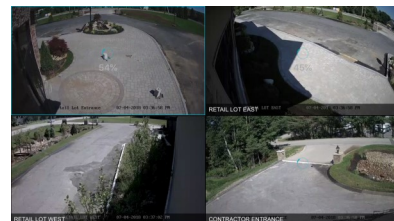
"So when it came time to choosing a security Integrator these same values were a must-have. Starting in November of 2017, Boston Security Integration worked very closely with Earth Works until we designed a system that met their needs in terms of quality, performance, ease of use and cost." stated Daniel Brown, President and CEO of Boston Security Integration, LLC.



Brown further stated "It was necessary for the design team at Boston Security to find creative ways to reduce costs. By strategically locating hardened network switches - that reduced labor costs associated with wiring and introducing technologies such as wireless locks and a wireless security system, we were able to design a system that met their needs and budget."

## The Solution

Earthworks' system is comprised of a (20) camera high resolution CCTV system, a facility wide access control system and a business class security system with central station monitoring.







Incredibly sharp live views and recorded video are available anytime/anywhere via a mobile app and remote client software. If motion is detected during off hours, video clip are sent via the mobile app and the EarthWorks management team are notified.

Managing the access control system is a breeze via Schlage's Engage, a cloud based access control system. Credentials are enrolled via an enrollment reader and changes are sent to the Schlage NDE80 wireless cylindrical locks on a nightly basis. If immediate changes are warranted, this can be accomplished via the Engage mobile app directly at the reader.



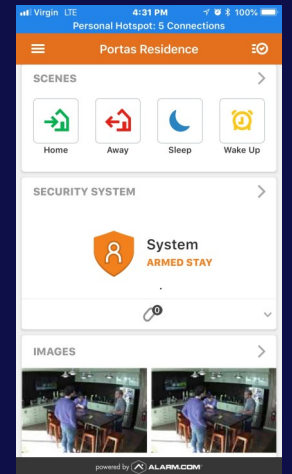
The business class security system is manufactured by DSC. Each DSC NEO Panel can support 8 partitions or 8 separate tenants. Each tenant has their own keypad and the space is protect by wireless door contacts with wireless motion detectors installed as a backup. EarthWorks management staff receives a notification if any tenant fails to arm their system, Management staff can then arm the system via a mobile app should this occur. In the unlikely event of a break-in, management staff immediately receives notification via the mobile app as well as the Central Station. With this added feature, if management staff fails to respond, police are immediately dispatched to the location.



"I am extremely pleased with the system that Boston Security Integration installed for us", states Danny Gill, EarthWorks Owner. "Dan and his team at Boston Security Integration did an amazing job and far exceeded my expectation. I now realize that our values are an exact match and would highly recommend Boston Security Integration to anyone looking for a security vendor they can trust. It was readily apparent from the very beginning that Dan and his team are committed to providing an amazing product. Their determination to provide a system that met our needs and budget, their attention to detail, constant communication, proper scheduling and installing the system with the utmost in quality, truly made this a very pleasurable experience.

- For more information about Boston Security Integration, LLC please visit their website at <https://bostonsecurityintegration.com>

- For more information about Earthworks please visit their website at <https://www.earthworksma.com/>. For lease information at their facility located on 2302 Tumpike Road in North Andover please call Dan Gill at 877-99-EARTH



## Our Mission Statement

At Boston Security Integration, LLC., our goal is to become the number one security system integrator in the New England area. By creating long-lasting business relationships with our customers, we relentlessly vow to:

- Accurately listen to our customer's needs
- Brilliantly provide a solution that far exceeds the expectations of each and every customer
- Flawlessly execute the solution resulting in near perfect customer satisfaction

Our long term goal will be a direct result of our "hand-picked" employees individual core values that are an exact match to our own company's values, beliefs and vision.

Through exhaustive and continued business planning, creating the outstanding vision, fostering "a great place to work" environment and providing the tools necessary, our company will be the "buzz" in the security industry, filling the numerous voids that have existed to date.

Each and every one of us at Boston Security Integration looks forward to "unleashing an avalanche", we stand proudly and happily wait to serve you our number one customer.



## OUR CORE VALUES

- ATTENTION TO DETAIL
- PASSION
- INNOVATION
- COMMITMENT
- QUALITY
- COMMUNICATION
- TEAMWORK
- RESPECT

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